

YOUR ENERGY TRANSITION **PARTNER**

Company Presentation
Q2 - 2023



greenyellow
SHIFT TO PROFITABLE ENERGY!



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- 02.** Main areas of operation/Our Offer
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01

GREENYELLOW IN **BRIEF**

GLOBAL OVERVIEW

FOUNDED in 2007

LONG TERM INVESTOR AND OPERATOR specialized in Energy Transition to help our customers to consume greener and consume less energy

Build-Own-Operate-Transfer (B.O.O.T) model



600 employees
Worldwide
(150+ in South-East Asia)

Operating in
4 continents
16 countries

GLOBAL OVERVIEW

2 MAIN AREAS OF OPERATION

- B2B solar power generation
- Energy Efficiency

**MORE THAN 1.5 BILLION USD
MOBILIZED**

in our assets since inception



+ 750 MWp

of Solar PPA (Power Purchase Agreement)
Installed or under construction

+ 500 power plants

worldwide



+ 3,000 sites

On Energy Efficiency
Contracts for

1,000 GWh

in energy savings
per year

ARDIAN

GROUPE
Casino
NOURRIR UN MONDE
DE DIVERSITÉ

**TIKEHAU
CAPITAL**

bpifrance

Strong and committed
shareholders

Ardian | Investment company
Asset: 142 BEUR

Casino Group | French Retailer
Revenue: 38 BEUR

Tikehau Capital |
Asset management group
Asset: 32 BEUR

Bpifrance | Investment bank
Revenue: 1,444 BEUR



02

MAIN AREAS OF **OPERATION**

B2B SOLAR PV – SELF CONSUMPTION

B.O.O.T

(Build, Own, Operate, Transfer)

model through a Power Purchase Agreement (PPA)



Rooftop



Floating



Carport



Ground-mounted

**MORE THAN 340 MWp
(320 SOLAR PLANTS)**

under construction or in operation
In South-East Asia (Thailand, Vietnam, Cambodia)

**SOLAR POWER PURCHASE
AGREEMENT (PPA)**

a long-term agreement where GreenYellow finances, designs, constructs, licenses, operates and maintains a tailor-made solar plant that delivers cheaper and greener energy to the client.

ENERGY EFFICIENCY

END-TO-END APPROACH TO REDUCE YOUR ENERGY CONSUMPTION

B.O.O.T

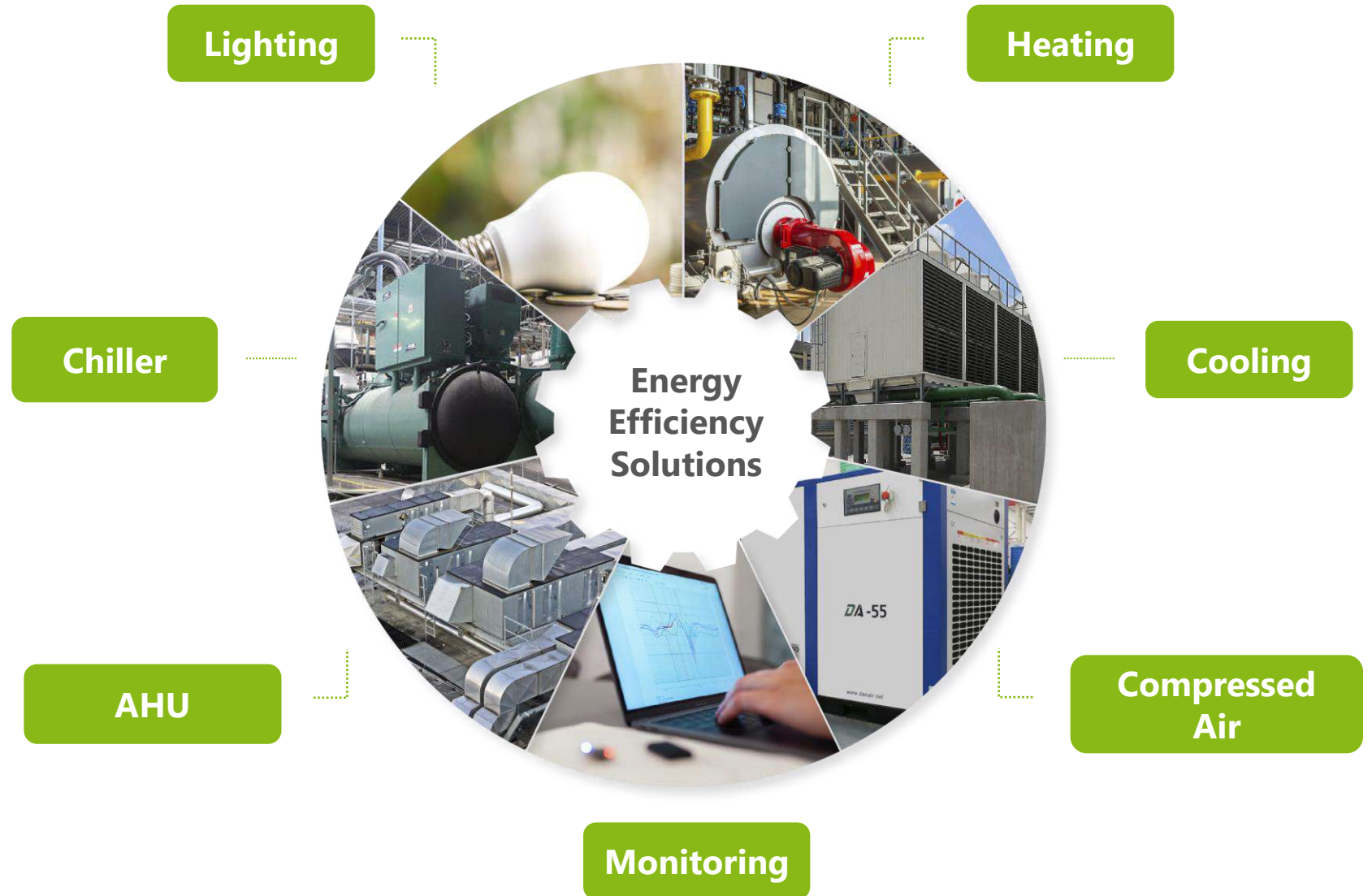
*(Build, Own,
Operate, Transfer)*

through an

**Energy Efficiency
Agreement**

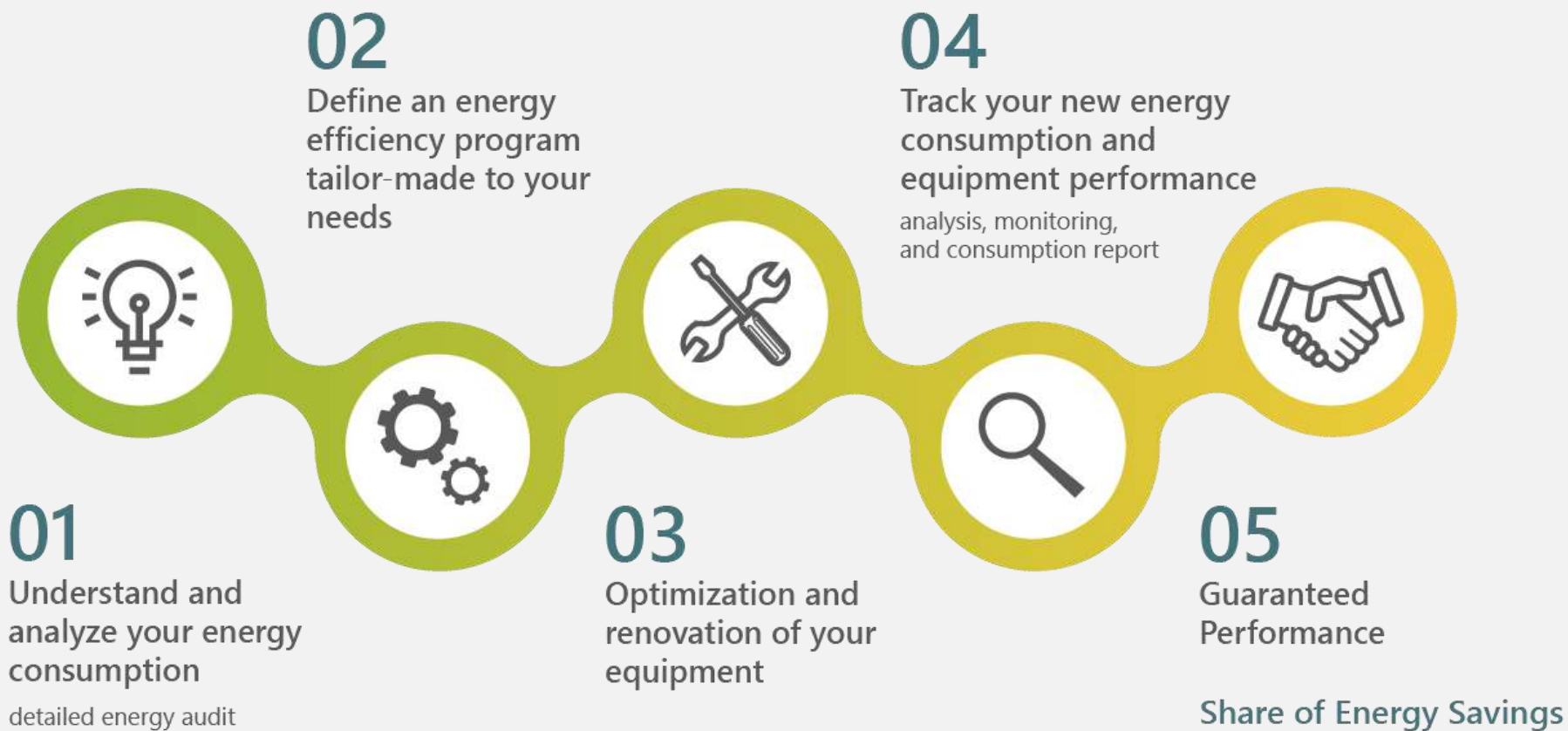
**Performance
Guaranteed**

**Share of
Energy Savings**



ENERGY EFFICIENCY

TYPICAL PROCESS



Financing via GreenYellow

B.O.O.T

B.O.O.T. LONG TERM BENEFITS

WIDE RANGE OF BENEFITS

over the long term without investment and hassle-free

ENERGY AND FINANCIAL SAVINGS ALONG WITH CARBON FOOTPRINT ENHANCEMENT

operational excellence with reliable equipment managed by experts and with guaranteed performance



Lower
energy bills



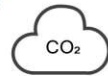
Zero investment



Free Operation
and Maintenance



Performance
guaranteed



Carbon footprint
reduction



Focus your time
and money on your
core business

**GREENYELLOW
ENERGY
SOLUTIONS**



03

GREENYELLOW ASIA **ACHIEVEMENTS**

GREENYELLOW IN ASIA

REGIONAL HUB IN THAILAND

since 2017

RAPID LOCAL GROWTH

opening of

- Cambodia in 2018
- Vietnam in 2020
- Indonesia in 2023



Investment to date
7.9+ BTHB
(240+ MUSD)



2017	2023
8	150
Thailand	80
Vietnam	70



PV/EE CONTRACTS	293
In Thailand	193
In Vietnam	100

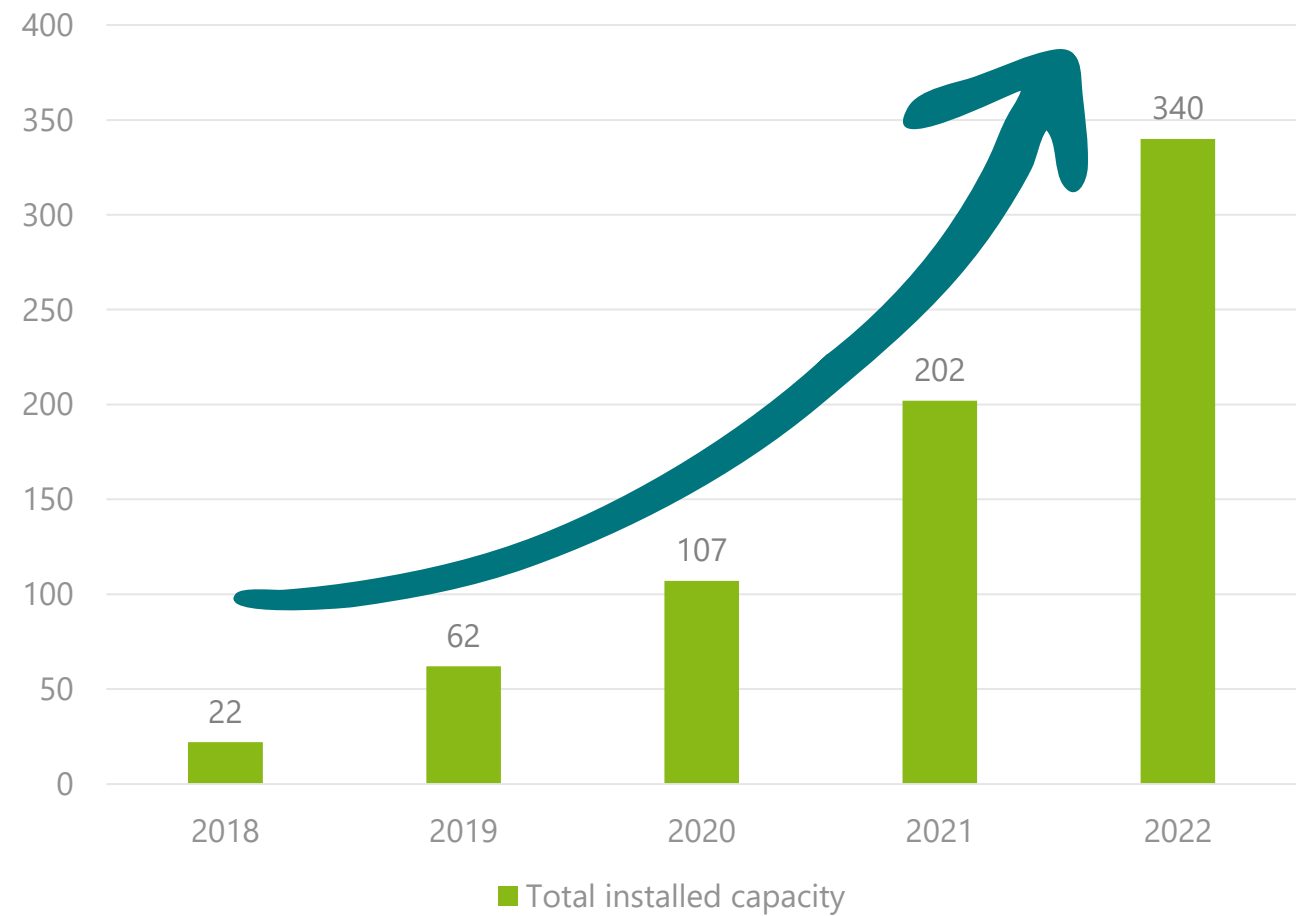


CAPACITY (MW) (*)	340
In Thailand	170
In Vietnam	170
IN OPERATION (MW)	224
In Thailand	104
In Vietnam	120

(*) EEA: Energy Efficiency Agreements – GWh/Y of savings counted as MW

GREENYELLOW IN ASIA – SIGNED PROJECTS

Signatures PV Asia (cumulative)



OUR TRUSTED PARTNERS IN ASIA

A diversified and balanced portfolio combining leading **international players** with **major local companies**.

FOOD INDUSTRY



LOGISTICS

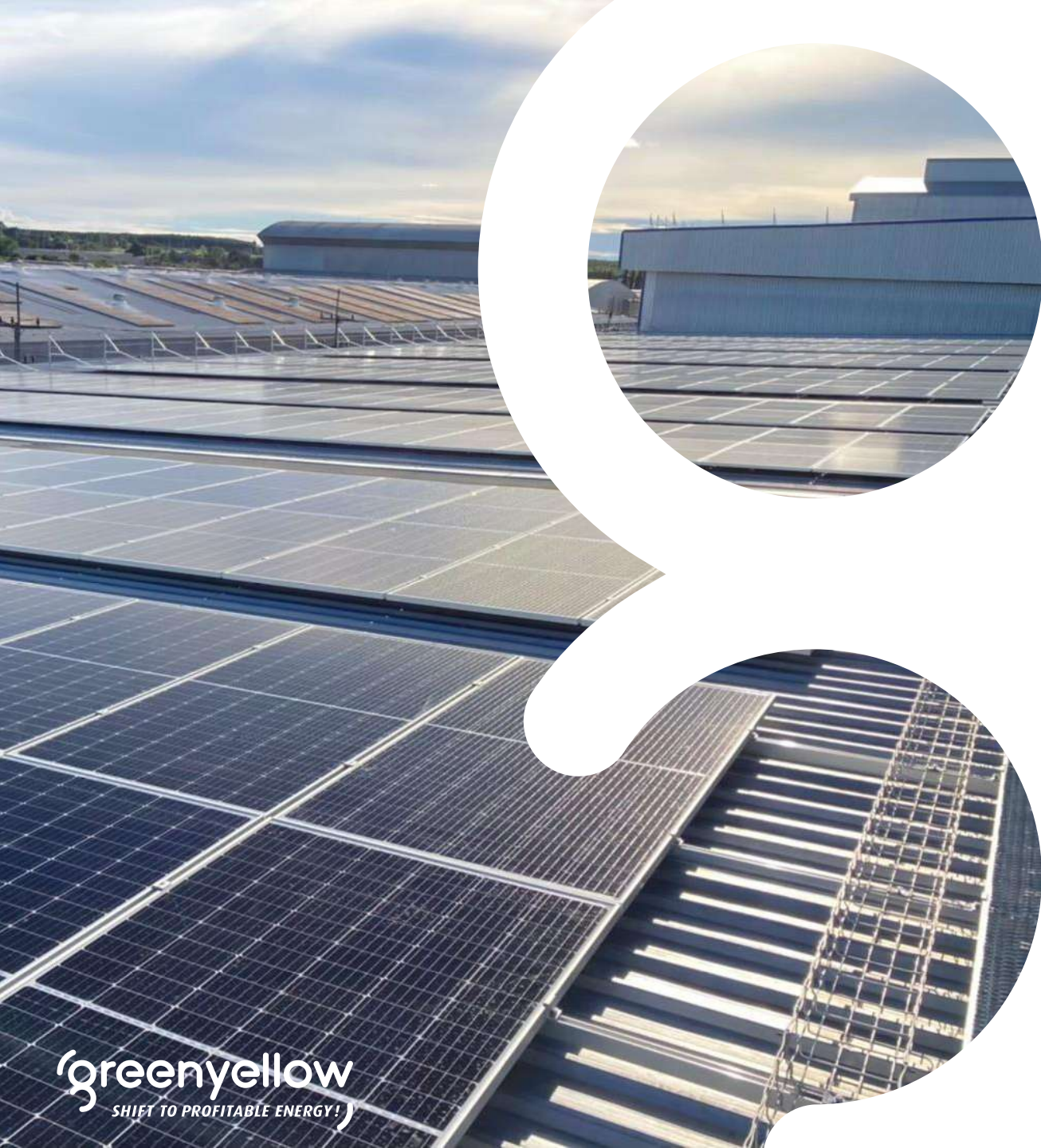


RETAIL/MALL



INDUSTRY





04

PROJECT REFERENCES



END-TO-END APPROACH TO REDUCE YOUR ENERGY CONSUMPTION

Solar

Solar PPA



Installed capacity
6 MWp



Energy generated
8.7 GWh/year



Total CO₂ avoided
More than 5,000 tons/year

Total savings up to
฿11 million/year

Energy Efficiency

Cooling Service Agreement



Installed equipment
Chiller replacement and
Smart Management



Energy Saved
2.0 GWh/year



OLIC

Thailand

 **OLIC (Thailand) Limited**
A member of Fuji Pharma group

EE – Cooling Service Agreement



- ✓ **Optimized chiller with VSD installation**
- ✓ **BMS to control the chiller plant**



SAVINGS PER YEAR UP TO:
฿3.2 million



PLASTIC OMNIUM

Thailand



EE - Lighting Service Agreement



- ✓ **Lighting replacement and optimization**
- ✓ **1000+ lights replaced**
- ✓ **LUX management**



ENERGY SAVINGS/YEAR
฿ 1.2 million



SIAM MAKRO

Thailand

makro
คู่คิดธุรกิจคุณ



INSTALLED CAPACITY

30 MWp



TOTAL PRODUCTION/YEAR

43.5 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR

22,000 tons

greenyellow
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50 stores across Thailand

CP ALL

Thailand



INSTALLED CAPACITY

6 MWp



TOTAL PRODUCTION/YEAR

8.7 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR

4,400 tons



CP RAM

Thailand

cpvān



INSTALLED CAPACITY

5 MWp



TOTAL PRODUCTION/YEAR

7.2 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR

3,600 tons

greenyellow
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8 factories across Thailand

SPM FEED MILL

Thailand



INSTALLED CAPACITY

2 MWp



TOTAL PRODUCTION/YEAR

2.9 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR

1,400 tons



C.A.S PAPER MILL

Thailand

CIAIS
PAPER MILL



INSTALLED CAPACITY

10 MWp



TOTAL PRODUCTION/YEAR

14.5 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR

7,323 tons



ROYAL PORCELAIN

Thailand



INSTALLED CAPACITY

2 MWp



TOTAL PRODUCTION/YEAR

2.9 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR

1,400 tons



BETAGRO

Thailand



INSTALLED CAPACITY
9.62 MWp



TOTAL PRODUCTION/YEAR
14 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR
7,000 tons



RICOH

Thailand

RICOH



INSTALLED CAPACITY

4 MWp



TOTAL PRODUCTION/YEAR

5.8 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR

2,900 tons



KING POWER

Thailand


KING POWER



INSTALLED CAPACITY

6.85 MWp



TOTAL PRODUCTION/YEAR

9.9 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR

5,000 tons



PANEL PLUS

Thailand



INSTALLED CAPACITY

6.7 MWp



TOTAL PRODUCTION/YEAR

9.6 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR

4,800 tons





INSTALLED CAPACITY
1 MWp



TOTAL PRODUCTION/YEAR
1.4 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR
730 tons



GO! MALL

Vietnam



INSTALLED CAPACITY

9.25 MWp



TOTAL PRODUCTION/YEAR

13.4 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR

6,800 tons



MEGA MARKET

Vietnam



INSTALLED CAPACITY

5 MWp



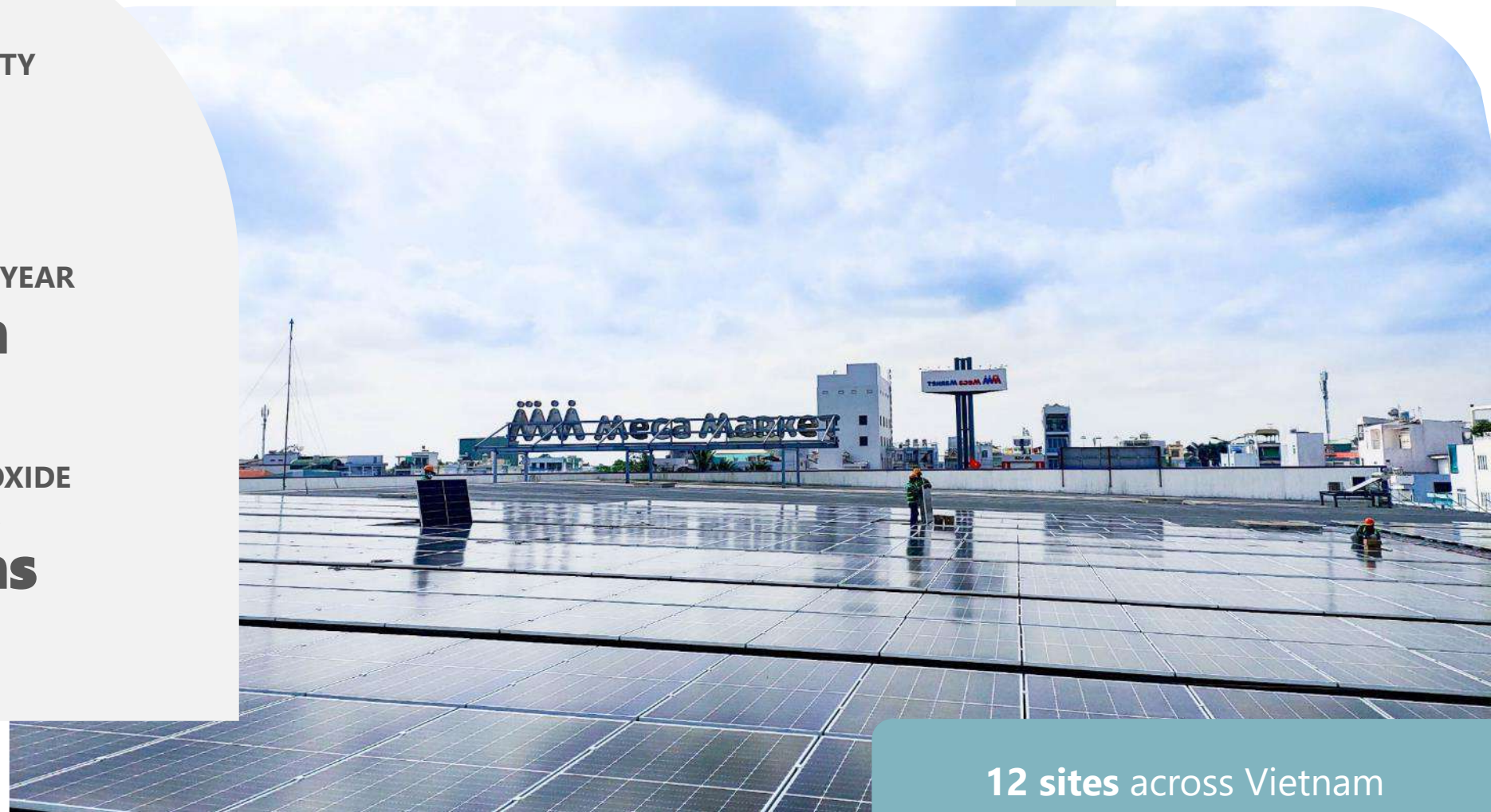
TOTAL PRODUCTION/YEAR

7.3 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR

3,700 tons



SOMA ENERGY

Cambodia



INSTALLED CAPACITY

1.5 MWp



TOTAL PRODUCTION/YEAR

2.2 GWh



REDUCE CARBON DIOXIDE
EMISSION/YEAR

1,100 tons





Thank you!



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